
Alan C. Heintz

Vice President

Mr. Heintz has extensive experience in open-access transmission tariffs, rate design, ancillary services, reliability-must-run agreements, electric and gas traditional cost of service, nontraditional pricing methods (e.g., formula rates, MW-Mile, opportunity cost, incremental cost, incentive/ disincentive rates, and market-based rates), terms and conditions of service, and transmission pricing strategies. At BWMQ, Mr. Heintz has continued his work with ISOs and RTOs, ancillary services rates, terms and conditions, cost of service, direct assignment facility costs, wholesale and retail distribution rates, fuel adjustment clauses, power sales agreements, and transmission tariffs and agreements.

Before joining BWMQ, Mr. Heintz was a Vice President at Stone & Webster Management Consultants, Inc. and R.J. Rudden Associates, Inc., where he worked with numerous utilities on matters relating to transmission, power sale and ancillary service issues associated with FERC's Open-Access Transmission NOPR and Orders 888-889. In addition, he was actively involved with the formation of ISOs. In particular, he served as a consultant to the Pricing Work Group of the Midwest ISO, MAPP ISO – Rates & Tariff Task Force, DesertSTAR, American Transmission Company, Trans-Elect and to participants in the Alliance RTO, GridFlorida, GridSouth and SPP. His consulting work for those groups involved providing advice and assistance on matters such as transmission and congestion pricing, treatment of pre-existing arrangements, losses, and ancillary services, as well as non-rate terms and conditions.

Prior to his employment at Stone & Webster, Mr. Heintz was Section Chief - Rate Filings Branch of the Federal Energy Regulatory Commission (FERC). During his 10 years at FERC, Mr. Heintz oversaw the review of thousands of applications by utilities to FERC. Additionally, he performed the primary review of numerous open access transmission tariffs, the ERCOT and MAPP MW-Mile transmission pricing methods, numerous cooperative utility filings after they had paid off their Rural Utilities Service debt and became FERC jurisdictional. Mr. Heintz also presented a yearlong training course for FERC staff on cost of service, rate design, cost support, terms and conditions, and FERC regulations.

Mr. Heintz has spoken at numerous conferences or workshops on issues such as pricing (transmission, power, and ancillary services), regulatory changes stranded costs, and ISO and RTOS. Mr. Heintz also has testified before a number of regulatory bodies. He holds a Bachelor of Science in Business and a Bachelor of Arts in Economics from the University of Colorado and a Masters of Business Administration from George Washington University.

Additional Information

- Testimony Summary